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Australian Government

 Department of Infrastructure, Transport,
 Regional Development, Communications, Sport and the Arts

Meeting / Event Brief

MB25-000158

To: Minister Wells

Subject: MEETING WITH WIN CORPORATION

Date & Time:	12:00 pm, Wednesday, 25 June 2025 (30 minutes)
Meeting type & Location:	Virtual
Staffing:	Minister's Office to include.
Intended objective:	Introductory meeting
Key Attendees:	Andrew Lancaster, Chief Executive Officer, WIN Corporation, with a biography at Attachment A.
Stakeholder's objective:	To meet with you to discuss key policy and market issues for WIN.
Media	N/A – this is a private introductory meeting

Purpose – why you are attending:

- This is an introductory meeting with the Chief Executive Officer of WIN Corporation. (WIN), Mr Andrew Lancaster. We expect Mr Lancaster to outline the key issues for WIN as a regional commercial broadcaster.

Key Matters / Issues:

Wagering advertising reform

- The Government undertook confidential consultations in late 2024 with key stakeholders, including WIN, on a wagering advertising reform model. ^{s47(1)(b)}

s22(1)(a)(ii)

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s22(1)(a)(ii)

Background:

- WIN is Australia's largest commercial regional television broadcaster and one of only two commercial television broadcasters that are not part of a larger group that also operates metropolitan services (the other being Imparja). WIN operates commercial television services in Western Australia and in parts of Queensland, New South Wales, the Australian Capital Territory, South Australia, Victoria and Tasmania, and commercial radio services in Campbelltown and Wollongong.
- WIN has program affiliation (supply) agreements in place with the three traditionally metropolitan networks: Seven Network; Nine Network; and Network 10 (Paramount Australia). These agreements typically involve the payment of a fee by WIN in the larger markets, although there are differing arrangements in place in smaller licence areas.
- In addition to terrestrial commercial television services, WIN (along with Seven) are the joint-licensees for the Government-funded Viewer Access Satellite Television (VAST) service in Western Australia.

Consultation:

- Internal: Media Industry & Sustainability Branch.

Attachments:

- Attachment A: Biography

OFFICIAL**ATTACHMENT A
BIOGRAPHIES**

Name: Andrew Lancaster

Position: Chief Executive Officer

Organisation: WIN Corporation

Phone Number: s47F

Social Media Handles/Tags: WIN Corporation – Facebook; WIN Corporation Pty Ltd - LinkedIn

Mr Lancaster has worked in the media sector for over 31 years, with experience in metropolitan and regional television and radio. He is Chief Executive Officer of WIN Corporation and is also Chief Executive Officer of Birketu Pty Ltd, Nine Entertainment Co's largest individual shareholder.

Mr Lancaster is also a Director of Free TV Australia, Chair of the Illawarra Community Foundation, and Chair of the NRL team St George Illawarra Dragons.

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Department of Infrastructure, Transport,
Regional Development, Communications, Sport and the Arts

Meeting / Event Brief

MB25-000159

To: The Hon Anika Wells MP, Minister for Communications and Minister for Sport

Subject: MEETING WITH FOXTEL

Date & Time:	1:00 pm, Wednesday, 25 June 2025
Meeting type & Location:	Virtual
Staffing:	s22(1)(a)(ii) , s22(1)(a)(ii)
Intended objective:	Introductory meeting
Key Attendees:	Mr Patrick Delany, Chief Executive Officer, Foxtel, with a biography at Attachment A.
Stakeholder's objective:	To meet with you to discuss key policy and market issues for Foxtel.
Media	N/A – this is a private introductory meeting

Purpose – why you are attending:

- This is an introductory meeting with the Chief Executive Officer of Foxtel, Mr Patrick Delany. We expect Mr Delany to outline the key issues for Foxtel as a provider of subscription television broadcasting and online streaming services.

Key Matters / Issues:

Wagering advertising reform

- The Government undertook confidential consultations in late 2024 with key stakeholders, including Foxtel, on a wagering advertising reform model. s47C

- s47(1)(b)

s22(1)(a)(ii)

s22(1)(a)(ii)

**Background:**

- The Foxtel Group operates a portfolio of consumer brands, including: Foxtel (Australia's largest subscription television provider); Kayo Sports (a sports streaming service); BINGE (an entertainment streaming platform); and Hubbl (a connected television device). The Foxtel Group broadcasts and streams more than 50 sports, including the AFL, NRL, Super Netball, cricket, and motorsports
- In April 2025, the Foxtel Group was acquired by DAZN Group Limited (DAZN – pronounced 'da zone'), a global sports streaming platform, after a sale by News Corp and Telstra. As part of the deal, DAZN provided News Corp and Telstra with 6% and 3% equity interests in DAZN, respectively. Sky News Australia was not part of the sale and remains 100% owned by News Corp Australia, a subsidiary of News Corp.

Consultation:

- Internal: Office for the Arts; Office for Sport; Media Industry & Sustainability Branch.

Attachments:

Attachment A: Biography

**ATTACHMENT A
BIOGRAPHY**

Name: Patrick Delany

Position: Chief Executive Officer

Organisation: Foxtel Group

Phone Number: s47F

Social Media Handles/Tags: @foxtel – Facebook, Instagram, X, YouTube; @foxtel tv - TikTok

Mr Delany has been employed in the television industry since 1998. He was appointed CEO of Foxtel Group in January 2018, after serving as CEO of Fox Sports Australia since 2011. He has retained his role as CEO of the Foxtel Group following the DAZN acquisition. During his tenure, the Foxtel Group has launched Kayo Sports, a sports streaming service, and BINGE, an entertainment streaming service.

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 Department of Infrastructure, Transport,
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Meeting / Event Brief

MB25-001030

To: The Hon Anika Wells MP, Minister for Communications and Minister for Sport

Subject: Meeting with the Prime Minister and Nine Entertainment

Date & Time:	9.30 am, Wednesday, 23 July 2025
Meeting type & Location:	In person, Prime Minister's Office, Australian Parliament House
Traditional custodians:	Ngunnawal and Ngambri peoples
Staffing:	Barnaby Kerdel, s22(1)(a)(ii)
Intended objective:	To hear out Nine Entertainment's issues and priorities, s22(1)(a)(ii)
Key Attendees:	<ul style="list-style-type: none"> The Prime Minister, the Hon Anthony Albanese MP Mr Matt Stanton, CEO and Managing Director, Nine Entertainment Mr James Boyce, Director Regulatory, Public Affairs & Communications, Nine Entertainment. Biographies are at Attachment B.
Stakeholder's objective:	To meet with the Prime Minister, the Hon Anthony Albanese MP, and you, to raise gambling advertising s22(1)(a)(ii)
Media	N/A – this is a private meeting

Purpose – why you are attending:

- This is a meeting with the Prime Minister and Nine Entertainment.

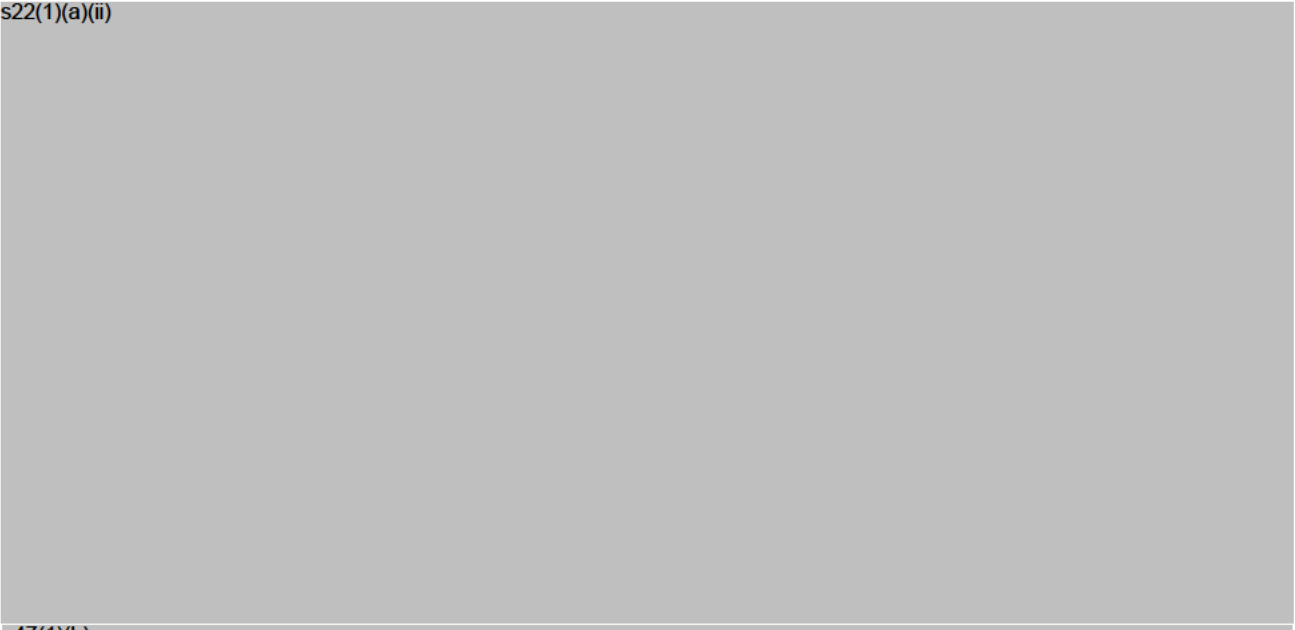
- s47(1)(b)

Key Matters / Issues:


s22(1)(a)(ii)

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s22(1)(a)(ii)




s47(1)(b)




○ s47C



s22(1)(a)(ii)



s22(1)(a)(ii)



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s22(1)(a)(ii)

Background:

- Nine Entertainment operates a portfolio of consumer brands across television, video on demand, print, digital, and radio. Nine's brands include the 9Network, major newspapers such as The Sydney Morning Herald, The Age and Australian Financial Review, digital properties such as nine.com.au, 9Honey, Pedestrian Group, and Drive, subscription video platform Stan, talk-back radio and majority investments in Domain and Future Women.

s22(1)(a)(ii)

Name: Bridget Gannon
Position: First Assistant Secretary, Media Policy
Division
Ph: 02 s22(1)(a)(ii)
Mob: s22(1)(a)(ii)
Date: 15 July 2025

Contact Officer: James Penprase
Position: Assistant Secretary, Media Reform
Division: Media Policy
Ph: 02 s22(1)(a)(ii)
Mob: s22(1)(a)(ii)

Attachments:

- Attachment A: s22(1)(a)(ii)
- Attachment B: Biographies
- Attachment C: Additional matters that may be raised by Nine
- Attachment D: s22(1)(a)(ii)

ATTACHMENT A

LOGISTICS SUMMARY

Overview	
Meeting / Event Name	Meeting with the Prime Minister and Nine Entertainment
Date	9.30 am, Wednesday, 23 July 2025
Arrival Time	9:30 am
Departure Time	9:50 am
Duration	20 minutes
Format	N/A
Speaking Arrangements	N/A
Other key information	N/A

Physical Location Details	
Location (full address)	Prime Minister's Office, Australian Parliament House, Canberra ACT 2600
Parking arrangements	N/A
Traditional Custodians	Ngunnawal and Ngambri peoples
Map	N/A
Other key venue information	N/A



Visit / Meeting Organiser Contact Details	
Minister to be met by	s22(1)(a)(ii)
Title	A/g Executive Assistant, Office of the Prime Minister
Contact Phone	M: s22(1)(a)(ii), P: 02 s22(1)(a)(ii)
Secondary Contacts	E: s22(1)(a)(ii) @pm.gov.au

Virtual / Conference Call Details	
Dial in / Online Details	N/A
Online Platform	N/A
Video conference instructions	N/A
Additional instructions	N/A

Meeting / Event Runsheet	
Time	Meeting starts at 9.30 am
Time	Meeting expected to finish at 9.50 am

ATTACHMENT B

BIOGRAPHIES

	<p>Name: Matt Stanton Position: Chief Executive Officer and Managing Director Organisation: Nine Entertainment Co Phone Number: 02 s47F Social Media Handles/Tags: LinkedIn: Matthew Stanton, Nine; X: @9Comms</p> <p>Mr Stanton was appointed Nine’s CEO in March 2025, having served as Acting CEO since September 2024. He was previously Chief Financial and Strategy Officer after joining Nine in August 2022. As of May 2023, Mr Stanton took on the role of Managing Director, Olympics and Paralympics and was responsible for negotiating Nine’s 10-year rights deals with the IOC for the Summer and Winter Olympic Games from 2024-2032 and the rights to the 2024 and 2026 Paralympics.</p> <p>Mr Stanton’s prior roles include Chief Executive Officer of Barambah Organics, Chief Transformation Officer at Woolworths, and Chief Executive Officer of Bauer Media (now Are Media).</p>
	<p>Name: James Boyce Position: Director Regulatory, Public Affairs & Communications Organisation: Nine Entertainment Co Phone Number: s47F Social Media Handles/Tags: LinkedIn: James Boyce, Nine; X: @9Comms</p> <p>Mr Boyce joined Nine as the Director of Regulatory, Public Affairs and Communication in March 2025. Prior to joining Nine, Mr Boyce was Head of Government and Regulatory Affairs ANZ at Paramount, of which Network 10 is a subsidiary.</p> <p>He previously held a variety of senior public affairs and government advisory roles, including as the Senior Press Secretary to the former Leader of the Opposition and former Prime Minister, the Hon Tony Abbott. Mr Boyce also spent several years as a journalist for Network 10, Radio 2UE and 2GB.</p>

ATTACHMENT C


ADDITIONAL MATTERS THAT MAY BE RAISED BY NINE

Nine Entertainment’s concerns

Wagering advertising reforms

- In late 2024, the Government undertook confidential consultations with key stakeholders, including Nine, on a wagering advertising reform model. s47C
[Redacted]
 - s47(1)(b)
[Redacted]
- s22(1)(a)(ii)
[Redacted]

s22(1)(a)(ii)



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QB25-000158

Online Gambling**ONLINE GAMBLING****ISSUE:** Government response to the Online Gambling Inquiry and gambling reform**Grab:**

- For MO advisers to complete

Values Statement:

- For MO advisers to complete

Key Facts:

- At 31 August 2025, BetStop has recorded (according to the ACMA):
 - 47,965 registrations (31,438 active exclusions)
 - 39% of current registrants have chosen a lifetime ban.

Liberal Legacy:

- For MO advisers to complete

Labor's Solution:

- For MO advisers to complete

Key points:

- The government is closely considering all 31 recommendations from the final report of the Online Gambling Inquiry.
- In May, June and July 2025, the Australian Communication and Media Authority (ACMA) released the outcomes of recent investigation and enforcement actions. These actions found multiple gambling providers breaching laws related to BetStop, e-marketing and spam.
- Gambling providers either received formal warnings, were required to undertake changes and/or were fined. This demonstrates strong action by the ACMA to ensure providers are acting in accordance with the regulatory framework.
- The ACMA also issued two compliance alerts relating to illegal gambling advertising:
 - In May 2025, the ACMA issued a compliance alert to broadcasters and streaming services regarding the inclusion of illegal gambling advertising during international live sporting feeds.
 - In June 2025, the ACMA published a compliance alert warning social media influencers that promoting illegal gambling services in Australia is illegal and may expose them to significant penalties.
- The government has commenced a review of BetStop's regulatory framework as required under legislation, and public consultation has closed. The review is due to be completed in early 2026.

Sport integrity and offshore wagering (refer to QB25-000435)

- Offshore betting operators pose a significant risk to Australian sport as they are not subject to Australia's regulatory system.

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Online Gambling

- The ACMA is responsible for enforcing compliance with the *Interactive Gambling Act 2001*.
- This includes administering a website blocking regime to disrupt illegal offshore gambling services by requesting internet service providers block access to these websites for Australians.
- The ACMA also engages closely with international regulators to share information and coordinate enforcement activities, including through the International Association of Gaming Regulators.

Key Facts and Figures:

- At 31 August 2025, BetStop has recorded (according to the [ACMA](#)):
 - 47,965 registrations (31,438 active exclusions)
 - 79% of current registrants are aged 40 or under
 - 39% of current registrants have chosen a lifetime ban.
- Australians lost \$32.2 billion to the gambling industry in 2023-24. ([Queensland Treasury](#))
- In 2023-24, wagering losses accounted for 26% (\$8.4 billion) of all gambling losses (gaming, including poker machines, was 62% and lotteries was 12%) ([Queensland Treasury](#)).
- In 2024, 65.1% of Australians adults participated in at least one form of gambling, with lotteries (52.7%) the most popular. Race betting (17.8%) and sports betting (12.5%) were in the top 5 ([AIFS prevalence study](#)).
- In 2024, 3.3 million Australians bet on sport, with 10% of those classified as problem gamblers and a further 17% classified as moderate risk ([Roy Morgan, reported by The Guardian](#)).
- In 2025, 19.4% of Australian adults reported gambling at risky levels in the past year ([ANU](#)).
- An individual's gambling typically impacts up to 6 affected others for problem gamblers, up to 3 others for moderate risk gamblers, and 1 other person for low risk gambling. This equates to approximately 3 million affected Australians ([AIFS](#)).
- The ACMA has blocked over 1,300 illegal gambling websites since 2019 ([ACMA](#)).

Sensitivities:

- Wagering advertising reform is contentious and stakeholders hold divergent views.

Background:

Online Gambling Inquiry

- On 28 June 2023, the House of Representatives Standing Committee on Social Policy and Legal Affairs published the final report to its [inquiry into online gambling and its impacts on those experiencing gambling harm](#) (Online Gambling Inquiry).
- The report made 31 recommendations around consistent national consumer protection, online gambling regulation, gambling advertising, research and data, illegal offshore gambling, and simulated gambling games.
- Responsibility for the government's response is shared between the Communications and Social Services portfolios.

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Online Gambling

- Recommendation 26, which seeks a 4-phase total ban on gambling advertising across all platforms, has emerged as the most high-profile recommendation, with widespread support from the public, harm reduction advocates and some Members of Parliament.
- A ban on online gambling advertising (during sports broadcasts, in-stadia advertising and logos on players' uniforms) would have financial impacts for broadcasters and sports. Sporting codes earn significant revenue through broadcast sports rights deals. Major sporting codes also receive product fees from bets placed on their sport.

Harm minimisation measures delivered since 2022

- Since 2022, the government has implemented a number of gambling harm minimisation measures, including:
 - Banned the use of credit cards for online wagering
 - Launched BetStop, the National Self-Exclusion Register
 - Forced online wagering companies to send their customers monthly activity statements outlining wins and losses
 - Provided direct funding for specialist financial counselling to support people affected by problem gambling
 - Introduced new minimum classifications for video games with gambling-like content
 - Introduced new, evidence-based tag lines in wagering advertising
 - Introduced nationally consistent staff training
 - Established mandatory customer ID verification for online wagering

Big compliance action

- Sportsbet paid \$2.5 million in fines for spamming over 37,000 consumers who had tried to unsubscribe.

Senate Order for the Production of Documents

- On 23 July 2025, the Senate agreed to an Order for the Production of Documents related to the government's response to the Online Gambling Inquiry (OPD No. 8).
- Senator the Hon Don Farrell tabled your response on 31 July 2025. The response provided access to 7 redacted documents and noted 7 documents were subject to a public interest immunity claim in full.
- Senator David Pocock, who moved the motion, was highly critical of the lack of transparency with the response and moved a second motion which the Senate agreed to on 28 August 2025 (OPD No. 88).
- Senator the Hon Don Farrell tabled your response to OPD No. 88 on 2 September 2025 which maintained the public interest immunity claim made in OPD No. 8.
- On 2 September 2025, the Senate agreed a third motion moved by Senator Pocock (OPD No. 141) requiring Senator the Hon Don Farrell to attend the Senate to explain why OPD No. 8 had not been complied with.
- Senator the Hon Don Farrell appeared before the Senate on 3 September 2025 and maintained the public interest immunity claim over the documents.

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Online Gambling

BetStop – the National Self-Exclusion Register

- BetStop launched on 21 August 2023 and allows consumers to exclude themselves (for periods of three months up to a lifetime) from all Australian licensed interactive wagering services.
- BetStop is subject to a statutory review after one year of operation and a statutory evaluation after three years of operation. An independent reviewer, Mr Richard Eccles, was appointed by the former Minister for Communications to conduct the review, and is supported by a secretariat from the department.
- Public consultation was held from December 2024 to April 2025.
- A final report for the review must be delivered to the Minister by the end of February 2026 (which is within 18 months of the end of the first 12 months of operation), and tabled in Parliament.

Simulated gambling (Classification reform)

- New mandatory minimum classifications came into force on 22 September 2024 to address community concerns about children accessing gambling-like content in computer games.
 - An R 18+ (Restricted) classification applies to games with ‘simulated gambling’ and legally restricts access to these games to persons aged 18 and over, aligning with current age restrictions for real-world gambling.
 - An M (Mature) classification rating applies to games containing ‘loot boxes’ that can be purchased, highlighting the risks associated with these products which should be considered by parents and carers.

Media:

- [Loot boxes are still rife in kids’ mobile games, despite ban on ‘gambling-like’ features](#), The Conversation, 30/9/25
- [‘My addition spiralled’: gambling crisis harms laid bare in new report](#), The Canberra Times, 24/9/25
- [Online TV viewers should have power to block gambling ads, former SBS chair says](#), The Guardian, 22/9/25
- [Gambling lobby’s sponsorship of Australian parliament’s sports club condemned by crossbench MPs](#), The Guardian, 17/9/25
- [NBL partners with social-first betting platform Dabble ahead of NBL26](#), Ministry of Sport, 16/9/25
- [The push to open up live in-play sports betting in Australia](#), The Straight, 10/9/25
- [Minister moves to toughen BetStop scheme](#), The Australian, 3/9/25
- [‘Scambling’ is an online gambling scam targeting First Nations communities](#), ABC News, 29/8/25
- [Explosion in unregulated offshore bookmakers exposing Australia sporting codes to risks of match-fixing and corruption](#), Herald Sun, 24/8/25

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Online Gambling

Date last updated by Department:	2 October 2025	Clear by Adviser:	Name DD Month YYYY
Contact Officer:	Ruvani Panagoda A/g Assistant Secretary, Broadcasting and Gambling	Contact Officer Phone Numbers:	s22(1)(a)(ii) s22(1)(a)(ii)
Cleared by:	Margaret Lopez A/g First Assistant Secretary, Media Policy	Clearance Officer Phone Numbers:	s22(1)(a)(ii) s22(1)(a)(ii)