



**EVALUATION REPORT 'COMMERCIAL IN CONFIDENCE'  
NIRC Airport Pavement Repair and Resurfacing D&C Project  
SPT171819NIRC**

Regional Procurement has called an open Single Source tender on behalf of Norfolk Island Regional Council regarding its requirements for the Airport Pavement Repair and Resurfacing D&C tender.

Tenders closed at 10.00am on 10 November 2018.

**Purchase Order # 6254 was issued to confirm the engagement of Regional Procurement to facilitate this process.**

This tender was advertised in the following media:

- Sydney Morning Herald and TenderLink on 18 September 2018
- Norfolk Island Government Gazette on 14 September 2018

**Three (3) tenders in total were received from:**

- **Boral Resources (QLD) Pty Ltd**
- **Fulton Hogan Industries Pty Ltd**
- **Pensar Construction Group Pty Ltd**

24 sets of tender documents were downloaded from the Tenderlink Portal.

### **Probity**

A Probity Advisor was engaged to provide oversight of the tender evaluation process. A report on this process will be provided under separate cover.

The tender has been conducted in accordance with Clause 166(a) of the Local Government (General) Regulation 2005.

Conflict of Interest Declarations were signed by all participating evaluation panel members including the Regional Procurement facilitator. The declarations are available to be viewed if required.

All tenderer insurance records were checked against Tender requirements and potential non-conformities were noted in the Evaluation Matrix for the consideration of the panel.

The evaluation was conducted in accordance with the Local Government Tendering Guidelines, Regional Procurement Tendering Code of Conduct and Tendering Evaluation Principles and Process. Confidentiality and probity were maintained throughout the process.



## **Tender Evaluation**

The tender evaluation was conducted on Wednesday 16 January 2019 at Norfolk Island Airport by:

• Lotta Jackson – General Manager	• Bruce Taylor – Manager Group Services
• Alistair Innes-Walker – Manager Commercial Services	• Alan Buckley – Manager Infrastructure & Services
• Anthony Allen – Airport Operations Manager	• Dr Greg White – Airport Pavement Engineering Specialists APES
• Peter Salafia – Manager Regional Procurement (facilitator)	• Michele Partland – Probity Advisor (observer capacity)

## **Evaluation Methodology:**

The evaluation result will be determined in the following ways:

- **30% Tender Price (Lump Sum):** The Lump Sum values will be compared to each other with the lowest overall total \$ value being awarded the full evaluation weighting % for this criterion.  
Each subsequent total Lump Sum \$ value will be divided into the lowest total amount to obtain a pro-rata score out of 30.
- **Pass/Fail:**
  - **Quality Assurance** – Failure to substantiate conformance to the relevant ISO Standard eg: ISO 9001: 2008/2015 will result in the submission being passed over
  - **WH&S** – Failure to substantiate conformance to the relevant ISO Standard eg: ISO 4801/4804: 2001 will result in the submission being passed over
  - **Environmental** - Failure to substantiate conformance to the relevant ISO Standard eg: ISO 14001: 2004 will result in the submission being passed over
- **10% Physical & Human Resources:** Each tenderer will be assessed on the quality of their response to the Tender Schedule requirements
- **10% Contract Program:** Each tenderer will be assessed on the quality of their response to the Tender Schedule requirements
- **10% Previous Experience:** Tenderers will be required to nominate examples of previous works undertaken which have been of a similar scope and nature to this project ie: remote island location or similar degree of difficulty to be assessed by the Expert.
- **10% Reference Checks:** Tenderers will be required to provide 3 referees demonstrating previous works undertaken which have been of a similar scope and nature to this project ie: remote island location or similar degree of difficulty.
- **15% Methodology:** The methodology nominated by each tenderer will be considered by the Panel and scored accordingly
- **15% Technical Solutions:** The technical solutions offered by each tenderer will be considered by the Panel and scored accordingly
- **Insurances:** Each tenderer's insurance certificates of currency will be checked against the Tender requirements with potential non-conformities noted in the Evaluation Matrix for the consideration of the Panel.

**Evaluation results can be reviewed in the Annexure to this report.**

**Note:**

- No late tenders were received.
- All tenderers had been noted as active on the ASIC website.
- No tenders were deemed non-compliant.

**Contract Duration**

It is anticipated that this contract will run for a period of 12 months from 1 February 2019 to 31 January 2020.

**Contract Departures**

A small number of contract departures (Minor Non-Conformances) were submitted by the recommended tenderer. These have been reviewed noted by the Panel. The tenderer was asked to provide further clarification on the submitted departures which they did so.

**Tender de-brief:**

Regional Procurement will formally invite all Respondents to make an appointment to discuss their respective submissions with a view to providing them with feedback on this the evaluation process.

**Report to council**

In accordance with the Local Government (General) Regulation 2005 – Part 7 Tendering, where expenditure on a tender exceeds \$150,000 over the term of the contract a council must, by resolution, adopt a report accepting the tender recommendation.

Where expenditure is less than \$150,000 over the term of the contract, acceptance of the tender recommendation may be undertaken by the manager responsible (subject to internal delegations).

Either way, an email confirmation advising council's acceptance/rejection of the tender recommendation is required prior to the successful tenderer being advised.

To achieve a start date of 1 February 2019 for this tender, please submit your respective reports to council as soon as possible.

Your advice by return email is appreciated.

**Evaluation Panel Recommendation:**

- **That Boral Resources (QLD) Pty Ltd be awarded contract SPT171819NIRC as the Single Source supplier to Norfolk Island Regional Council for the Airport Pavement Repair and Reconstruction D&C Project.**

Yours truly,

**Peter Salafia**  
**Manager**  
**Regional Procurement**

## ANNEXURE

Tender No.: SPT171819NIRC	Weighting	Tender Name: Airport Runway Re-sheeting		
Evaluation Criteria	%	BORAL	FULTON HOGAN	PENSAR PROJECTS
Tender Price - Lump Sum (Option 2 only)	30.00	30.00		
		\$44,898,007		
<b>Total Price</b>	<b>30</b>	<b>30.00</b>		
Quality Assurance	Pass/Fail	PASS	PASS	PASS
Work, Health & Safety	Pass/Fail	PASS	PASS	PASS
Environmental	Pass/Fail	PASS	PASS	PASS
Physical / Human Resources	10.00	8.58	9.67	8.08
Contract Program	10.00	7.83	8.67	8.00
Previous Experience	10.00	9.00	8.75	7.50
Reference Checks	10.00	9.60	6.53	6.60
Methodology	15.00	12.08	12.75	11.92
Technical Solutions	15.00	10.00	10.00	5.00
<b>Total</b>	<b>100</b>	<b>87.10</b>		