



Australian Government

Department of Infrastructure, Transport,
Regional Development, Communications, Sport and the Arts

ON FARM CONNECTIVITY PROGRAM ROUND 3

Supplier Expressions of Interest: Frequently Asked
Questions

May 2026

Contents

Contents	2
About the Program	3
Q1: What is the On Farm Connectivity Program?	3
Q2: What has changed in Round 3?	3
Q3: What equipment is eligible for funding under Round 3?	3
Round 3 Expression of Interest	4
Q4: Who can I contact if I require help completing the EOI?	4
Q5: I was an approved supplier in past rounds, do I need to apply for Round 3?	4
Q6: Can I claim sales made before Round 3 opens?	4
Q7: Will the same equipment be approved in Round 3 as in Rounds 1 and 2?	4
Q8: What are the eligibility criteria for an equipment supplier?	5
Q9: Can I save my EOI Application and access it again?	5
Q10: Will I get a copy of my submitted EOI Application?	5
Q11: Which web browser should I use to submit my EOI Application?	5
Q12: What additional documentation is required to satisfy the supplier eligibility criteria?	5
Q13: How will the EOI be assessed?	6
Q14: What happens if I provide incorrect or misleading information?	6
Q15: Will the Program allow sale price changes due to supply chain issues or remote delivery costs?	6
Q16: Can EOIs be amended or withdrawn after submission?	6
Q17: Can changes be made to products on an Approved Supplier's pricelist after submission?	6
Q18: What happens if an Approved Supplier undergoes a material change (i.e. ownership)?	7
Q19: How can I check on the status of my EOI application?	7
Q20: If I'm unsuccessful in becoming an Approved Supplier, can I seek feedback on my application?	7

About the Program

Q1: What is the On Farm Connectivity Program?

The Australian Government has allocated up to \$43 million across 3 rounds of the Program to enable Primary Producers in agriculture, forestry and fisheries to extend on-farm connectivity and take advantage of connected machinery and sensor technology.

Under Round 3 of the Program, Approved Suppliers can make an application to sell eligible equipment to Primary Producers and (if approved) receive a rebate of up to 50% of the cost (capped at \$20,000, GST exclusive). This helps Primary Producers across agriculture, forestry and fisheries extend connectivity across their farms and make better use of connected machinery and sensor technologies.

The government has provided \$10 million for Round 3 of the Program.

The objectives of the Program are to:

- extend digital connectivity and take advantage of advanced farming technology
- enhance a Primary Producer's capacity to implement digital agribusiness solutions through improved on-farm connectivity and/or connectivity-enabled agriculture-technology equipment
- capitalise on the agricultural sector's potential for increased productivity and growth
- support access to new communications equipment by offsetting some of the cost.

The Department of Infrastructure, Transport, Regional Development, Communications, Sport and the Arts (the department) is responsible for the Program.

Q2: What has changed in Round 3?

Some changes have been made to Round 3 of the Program, in response to feedback and lessons learnt from Rounds 1 and 2.

Suppliers wishing to participate in Round 3 are required to address revised eligibility criteria and provide additional supporting documentation as part of their Expression of Interest (EOI), including a list of their proposed eligible equipment and prices (their final approved list will be published on the department's website). This is to support transparency for Primary Producers.

Round 3 will provide up to \$10 million in rebates, with rebates capped at \$20,000 (GST exclusive). Round 3 will prioritise rebates for eligible equipment purchased by Primary Producers who haven't participated in the Program before.

Other Program design changes will be released when the Grant Opportunity Guidelines are published.

Q3: What equipment is eligible for funding under Round 3?

Equipment in the following categories will be eligible for a rebate:

- low power wide area networks (LPWAN)
- connectivity equipment
- environmental monitoring
- farm management
- remote automation and control equipment.

The following items associated with the purchased equipment are also eligible as part of the rebate:

- cost of training provided to the Primary Producer on the use of the approved eligible equipment items, to a maximum of 10% (excluding GST) of the total eligible equipment purchase price
- one-off cost of subscriptions to support operation of approved eligible equipment items for up to 12 months duration, to a maximum of 10% (excluding GST) of the total eligible equipment purchase price

- cost of delivery and installation (where applicable), to a maximum of 20% (excluding GST) of the total eligible equipment purchase price)
- accommodation charges may be included in the cost of delivery, installation and training (where applicable). The Program Delegate may seek additional information to confirm eligibility.

Eligible equipment is limited to items that meet the Program's eligibility requirements and are supplied by an Approved Supplier. See **Attachment A** in the [On Farm Connectivity Program Round 3 - Supplier Expression of Interest Guidance](#) for an indicative list of eligible equipment.

An Approved Supplier's final eligible equipment list, including prices, will be published on the department's website when the Program opens for rebate applications.

Round 3 Expression of Interest

Q4: Who can I contact if I require help completing the EOI?

Please contact the department at OFCP@infrastructure.gov.au if you have questions about the EOI process.

Please note the department is unable to provide you with advice specific to your business or the content of your EOI and can only provide information that is publicly available. If necessary, the department may issue updated guidance to assist all applicants fairly.

Q5: I was an approved supplier in past rounds, do I need to apply for Round 3?

Yes.

All suppliers interested in participating in Round 3 must apply in the current EOI process in order to be able to participate in Round 3.

Suppliers who were approved in Rounds 1 and 2 are not guaranteed to be approved in Round 3. All EOIs received will be assessed against the updated Round 3 eligibility criteria and only suppliers that meet the Round 3 criteria will be able to participate.

Q6: Can I claim sales made before Round 3 opens?

No.

Products purchased **before** Round 3 opens for rebate applications are **not eligible** for a rebate.

Once Round 3 has opened to rebate applications, only applications that have been approved (and the applicant has been notified that it has been approved) will be eligible for a rebate.

Products purchased **before** you have been notified that your rebate application has been approved are **not eligible** for a rebate.

Q7: Will the same equipment be approved in Round 3 as in Rounds 1 and 2?

An Indicative List of Eligible Equipment is provided in the [On Farm Connectivity Program Round 3 – Supplier Expression of Interest Guidance](#). You need to supply a list of your proposed equipment and price list as part of your EOI application. This equipment will be assessed for eligibility as part of the EOI process and some or all of your proposed equipment may be approved.

Eligible equipment is updated for each round to align with the intended policy outcome, Program objectives and current technology. As technology changes, some older products may no longer meet the updated

categories or may have been replaced by more contemporary options. This means some items previously approved in earlier rounds might not be included in Round 3.

Q8: What are the eligibility criteria for an equipment supplier?

The eligibility criteria for equipment suppliers for Round 3 are set out in Section 3.1 of the [On Farm Connectivity Program Round 3 – Supplier Expression of Interest Guidance](#).

Q9: Can I save my EOI Application and access it again?

Yes. There is a “save for later” button at the bottom of the EOI application form. You will receive an automated email with a link to continue your EOI application.

Q10: Will I get a copy of my submitted EOI Application?

Yes. Applicants will receive an automatic email acknowledgement upon submission, however if it is not received within 1-business day, please contact OFCP@infrastructure.gov.au before the close of applications.

Q11: Which web browser should I use to submit my EOI Application?

To ensure the best performance and avoid technical issues, applicants should submit their online EOI application using Google Chrome or Mozilla Firefox. Other browsers (including Microsoft Edge or Internet Explorer) may not be fully supported and could affect your ability to complete or submit the form successfully.

Q12: What additional documentation is required to satisfy the supplier eligibility criteria?

Businesses submitting an EOI must provide the evidence listed below. Your EOI will not be complete until all required evidence has been provided. Only completed EOI applications submitted before the closing date will be considered.

EOI Application Question Number	Evidence to be supplied
2	a copy of your ABN registration summary showing your business registration date
3	a letter from your registered accountant, or at least two submitted financial years Tax Summaries from 2023-24 and 2024-25
8	If you have an ACN you must provide a copy of your ASIC company extract (Current and Historical Company information)
23	1 invoice from 2024
24	1 invoice from 2025
26	a signed statement by an individual holding a senior management position in your business verifying your internal transport arrangements and confirming that qualified installers/technicians hold valid certifications.
28	a signed statement by an individual holding a senior management position in your business verifying your business has transport or third-party delivery arrangements (including AusPost or courier services where

EOI Application Question Number	Evidence to be supplied
	applicable), and confirming that qualified installers/technicians hold valid certifications.
32	a completed price list using the template provided
35	evidence of public liability insurance and product liability insurance
37	evidence of workers' compensation insurance
39	a signed statement by an individual holding a senior management position in your business verifying your business has a Work Health Safety plan that complies with the requirements specified in clause 5 of the EOI Approved Supplier Deed Poll.

* Personal information contained within invoices including name, full address, and contact details is not required by the department. Clear details of the location of the delivery and payment dates are essential details for the department to validate the evidence provided.

Q13: How will the EOI be assessed?

The department will assess each EOI as outlined in Section 7.1 of the [On Farm Connectivity Program Round 3 – Supplier Expression of Interest Guidance](#).

Q14: What happens if I provide incorrect or misleading information?

Providing incorrect or misleading information may result in your EOI application being assessed as ineligible. The department may verify information or seek clarification where required. If you are confirmed as an Approved Supplier and incorrect or misleading information is subsequently identified, you may be removed from participation in the Program.

Q15: Will the Program allow sale price changes due to supply chain issues or remote delivery costs?

No. Suppliers must hold their submitted prices for the duration of the round, providing Primary Producers with clearer and more reliable pricing so they can make purchasing decisions that align with their budgets.

Q16: Can EOIs be amended or withdrawn after submission?

Applicants can amend or withdraw their EOI up until the closing date. After this time, only non-material changes (such as contact details) will be accepted.

If you identify a non-material change requiring amendment, or you wish to withdraw an EOI application, after the closing date, please contact OFCP@infrastructure.gov.au.

Q17: Can changes be made to products on an Approved Supplier's pricelist after submission?

If an approved product becomes obsolete, the department may remove the item or consider a like-for-like replacement.

Should a product become obsolete, please contact the department at OFCP@infrastructure.gov.au.

Q18: What happens if an Approved Supplier undergoes a material change (i.e. ownership)?

If an Approved Supplier undergoes a material change, such as a change in ownership, the supplier must inform the department immediately. This may affect the Approved Supplier's eligibility, any pending rebate claims, and Approved Supplier status.

Q19: How can I check on the status of my EOI application?

The department will not provide status updates during assessment. All EOI applicants will be notified of the outcomes on completion of the EOI assessment activities. Decisions to include or exclude an EOI applicant from the List of Approved Suppliers will be final.

Q20: If I'm unsuccessful in becoming an Approved Supplier, can I seek feedback on my application?

If a supplier's EOI is unsuccessful, the department will provide you with an outcome letter outlining the reason for this.

No further feedback or debriefs will be offered by the department on successful or unsuccessful applications.