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9 December 2020

Dear Director, Productivity

I am writing to you regarding the recently released 'Sydney Airport Demand Management: Discussion Paper'.

BESydney supports the review being undertaken given that some of the regulations being discussed are now more than 20 years old. While these may have been appropriate at the time, many of the regulations are now outdated and stand to actively block the airport's growth.

Further, we are supportive of changes that seek to remove regulatory and procedural blockages that prevent Sydney Airport from achieving the 80 movements per hour that are meant to be allowed under the current framework.

As the gateway to Australia, it is of critical importance that Sydney Airport operates efficiently. The activities of the airport facilitate approximately \$42 billion in economic activity, 6.7% of the NSW economy, and support over 330,000 jobs each year. By providing flexibility to enable more flights, the economic gains on a city, state and national level could be immense.

Welcoming more flights into Sydney does not just benefit the aviation industry – it supports many other interrelated parts of the economy. This includes the \$36 billion business event industry in NSW, in addition to education, tourism, hospitality, the arts, and transport services, among others.

Business events operate in a globally competitive market with many international destinations vying for market share. Being able to attract more of these events to Sydney starts with having an efficient airport with the capacity to bring visitors in. For context, international visitors spend an average \$222 per night so every event that comes to Sydney has significant economic and social benefit.

One of the biggest strategic advantages for Sydney versus other cities is having its major airport just eight kilometres from the Central Business District, in addition to a significant amount of world class convention and event space, and three major globally recognised universities. There is now a great opportunity to capitalise on this advantage even further through some simple regulatory changes.



We believe that anything that can be done to further cement Sydney's status as a global city should be done. This is especially critical as we move into the recovery side of COVID-19.

Yours sincerely



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