



## Australian Government

### Department of Infrastructure, Transport, Regional Development and Local Government

## CONSULTANCIES LET IN 2007-08 WITH A VALUE OF \$10,000 OR MORE

The following is a list of consultancies let during 2007-08 with a contract price of \$10,000 or more. All values shown are for the life of the contract and all include goods and services tax (GST) unless annotated to the contrary.

While some contracts involve a fixed price, the value of others depends on the level of demand of the services involved. In these cases, we report the best available estimate of the contract value based on expenditure to date and likely demand over the remainder of the contract.

### (1) Selection Process

Open tender: A procurement process in which a request for tender is published inviting all businesses that satisfy the conditions for participation to submit tenders.

Select tender: A procurement process where the Department identifies all interested (or potentially interested) eligible suppliers from which the field of participating suppliers is to be selected. This is usually from a multi-use list or an expression of interest.

Direct sourcing: A procurement process, available only under certain defined circumstance, in which an agency may contract a single potential supplier or suppliers of its choice and for which only a limited set of mandatory procurement procedures apply.

Panel: An arrangement under which a number of suppliers, usually selected through a single procurement process, may each supply property or services to an agency as specified in the panel arrangements.

### (2) Justification for Decision to use Consultancy:

- A. Skills currently unavailable within department
- B. Need for specialised or professional skills
- C. Need for independent research or assessment

## Consultancies let in 2007-08 with a value of \$10,000 or more

Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
ACIL Tasman	Regulatory impact statement for Aviation Security Training Framework implementation	\$49,500.00	Direct Source	A
Apelbaum Consulting Group Pty Ltd	2008 update of Australian transport publication	\$22,000.00	Direct Source	A
APIS Consulting Group Pty Ltd	Analysis of business processes	\$36,742.75	Open Tender	B
APIS Consulting Group Pty Ltd	Performance review of the Area Consultative Committee Network	\$59,028.75	Direct Source	B
APIS Consulting Group Pty Ltd	Training Management Plan	\$25,000.00	Direct Source	C
APIS Consulting Group Pty Ltd	Transport Security Inspectors Training Needs Analysis	\$52,160.00	Open Tender	A
Australian National University	Examine the effectiveness of the Transport Security Working Group	\$17,600.00	Direct Source	B
Australian Nuclear Science and Technology Organisation	Provision of scientific services for the air cargo security x-ray trial project	\$103,790.00	Direct Source	B
Biometric Consulting Group	Assess Aviation Security Identification Cards eligibility criteria	\$49,500.00	Direct Source	B
Bonwick Consulting	Review of economic assessment, Hobart	\$18,000.00	Direct Source	C
Ch2m Hill	Advice on industrial development of leased federal airports	\$59,604.00	Open Tender	B
Changedrivers	Review of aviation security screening	\$47,575.00	Direct Source	A
Changedrivers	Development of implementation plan for Checked Baggage Screening project	\$61,474.60	Direct Source	A
Cogent Business Solutions Pty Ltd	Engage a consultant to evaluate the joint police training and exercise program	\$59,880.00	Open Tender	C
Colmar Brunton Pty Ltd	Passenger opinion research*	\$99,514.80	Panel	B
Colmar Brunton Pty Ltd	Liquid Aerosols & Gels technology trials - Public opinion research*	\$119,080.00	Panel	B
CRA International Pty Ltd	APEC aviation emissions seminar	\$60,000.00	Direct Source	B
CSIRO	Advice on future fuel and vehicle technologies in Australia	\$24,750.00	Direct Source	A
CSIRO	Report on future fuels and vehicles	\$39,308.50	Direct Source	A
Deakin University	Industry impact study reference: x-ray examination trial	\$436,700.00	Direct Source	B

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Deloitte Touche Tohmatsu	Cost benefit analysis of the current aviation security screening regime in Australia*	\$199,650.00	Direct Source	A
Dr Allan Hobbs	Aviation investigation: training assistance to National Transport Safety Committee (NTSC)	\$43,439.86	Direct Source	B
Dudley Cecil Creagh	Scientific analysis and research to the Liquids, Aerosols and Gels technology trials	\$74,250.00	Direct Source	B
Dudley Cecil Creagh	Scientific advice for the air cargo security x-ray trial project	\$183,127.00	Direct Source	B
Ernst & Young	Review of ex-gratia payments - land tax	\$69,226.10	Panel	B
Ernst & Young	Provision of Tasmanian Freight Equalisation Scheme & Tasmanian Wheat Freight Scheme risk analysis	\$187,900.00	Panel	C
Ernst & Young	Goods and services tax - review of grants	\$22,000.00	Panel	B
Evans & Peck Pty Ltd	Best practice cost estimation for road and rail construction	\$300,000.00	Direct Source	C
GHD Pty Ltd	Surface transport security review	\$83,100.00	Direct Source	B
Green Light Ltd	Technology and behavioural analysis	\$32,500.00	Direct Source	B
Hart Security Australia Pty Limited	Technical review of aviation security training resources	\$49,999.40	Direct Source	C
Hart Security Australia Pty Limited	Desktop research analysis - human factors*	\$27,580.93	Open Tender	B
Hart Security Australia Pty Limited	Technical review of aviation security training resources	\$19,950.00	Open Tender	B
Hyder Consulting Pty Ltd	Airborne Collision Avoidance System (ACAS) study	\$343,170.00	Open Tender	C
InfoHRM Pty Ltd	Career progression report	\$23,404.27	Direct Source	B
Intelligent Outcomes Group	Delivery of aviation security policy and training to Dili airport staff.	\$78,100.00	Direct Source	B
Intelligent Risks Pty Ltd	Expert services for review of aviation security screening	\$49,500.00	Direct Source	C
Intelligent Risks Pty Ltd	The development of a model transport security plan	\$25,740.00	Direct Source	B
John Bowdler & Associates Pty Ltd	Review of Australian Freight Councils	\$55,000.00	Direct Source	C
Kit Filor	Marine investigation: support for National Transport Safety Committee (NTSC)	\$15,000.00	Direct Source	C
Kit Filor	Marine investigation: training assistance to NTSC	\$16,500.00	Direct Source	B
Lambert & Rehbein	Review data- Sydney airport compliance	\$59,367.22	Open Tender	B
Meyrick Consulting Group Pty Ltd	Regulatory impact statement for Accredited Air Cargo Agent Scheme	\$23,870.00	Direct Source	B

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Meyrick Consulting Group Pty Ltd	Design study for establishment of the accredited Air Cargo Agent Scheme	\$196,262.00	Direct Source	B
Noetic Solutions Pty Ltd	Trial of a system of internal performance monitoring	\$46,200.00	Direct Source	A
Nyaarla Projects Pty Ltd	Provision of communication plan/tools	\$60,078.00	Open Tender	B
Orbital Australia Pty Ltd	Provision of analysis of specified fuel consumption data	\$57,805.00	Direct Source	C
Ostacuff Pty Ltd	Council of Australian Government Working Group on Infrastructure Secretariat	\$75,000.00	Direct Source	B
Peter Kenyon Enterprises Pty Ltd	Employment/training action plan	\$46,334.63	Direct Source	B
Preston Rowe Paterson NSW Pty Ltd	Asset valuation services	\$32,000.00	Direct Source	C
PricewaterhouseCoopers	Business and roster analysis	\$16,500.00	Panel	A
PricewaterhouseCoopers	Aircraft Noise Amelioration Program consultancy services	\$57,200.00	Direct Source	B
Reputation Pty Ltd	Specialist advice on communication strategy	\$144,000.00	Panel	B
RISQ Screening Solutions Pty Ltd	Design study on identification assurance and background checking	\$123,750.00	Direct Source	B
Ronald Schleede	Aviation investigation: policy assistance to National Transport Safety Committee (NTSC)	14,686.14	Direct Source	B
Scimatic Consulting Group	Research services for the Australian Social and Economic Geography project	\$54,986.80	Direct Source	B
Shiftwork Solutions Pty Ltd	Business and roster analysis	\$31,350.00	Direct Source	A
Sinclair Knight Merz	The provision of historic freight rate data	\$60,995.00	Direct Source	A
SMEC International Pty Ltd	Consultancy Services to assist in design of Indonesian Transport Safety Assistance Program (ITSAP)	\$548,000.00	Open Tender	A
Terence Malcolm Wesley-Smith	Report on Australian domestic closed charter industry	\$19,800.00	Direct Source	B
The Nous Group	Consultancy - SES workshop	\$28,547.20	Direct Source	B
The Social Research Centre	Conduct survey of community attitudes to road safety	\$104,070.00	Direct Source	B
Thinkplace Pty Ltd	Provision of design and facilitation services	\$27,508.00	Direct Source	B
Thinkplace Pty Ltd	Review of Office of Transport Security - Governance & Operations Branch	\$50,000.50	Direct Source	B
Transport & Logistics Industry Skill Council Ltd	Provision of regulatory air cargo agent competencies and advice	\$48,312.00	Direct Source	A

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VIPAC Engineers & Scientists Ltd	Emissions testing (ADR79/01)	\$16,368.00	Direct Source	C
Walter Turnbull	Provision of audit and financial services.	\$16,517.76	Open Tender	B
Workplace Research Associates	Assistance with graduate recruitment program	\$69,140.50	Direct Source	B