



Australian Government

Department of Transport and Regional Services

CONSULTANCIES LET IN 2006-07 WITH A VALUE OF \$10,000 OR MORE

The following is a list of consultancies let during 2006-07 with a contract price of \$10,000 or more. All values shown are for the life of the contract and all include goods and services tax (GST) unless annotated to the contrary.

While some contracts involve a fixed price, the value of others depends on the level of demand of the services involved. In these cases, we report the best available estimate of the contract value based on expenditure to date and likely demand over the remainder of the contract.

(1) Selection Process

Selection process terms drawn from the *Commonwealth Procurement Guidelines* (January 2005):

Open tender: A procurement procedure in which a request for tender is published, inviting all businesses that satisfy the conditions for participation to submit tenders.

Select Tender: A procurement procedure in which the procuring agency selects which potential suppliers are invited to submit tenders in accordance with the mandatory procurement procedures.

Direct Source: A procurement process, available only under certain defined circumstances, in which an agency may contact a single potential supplier or suppliers of its choice and for which conditions for direct sourcing apply under the mandatory procurement procedures.

Panel: An arrangement under which a number of suppliers, usually selected through a single procurement process, may each supply property or services to an agency as specified in the panel arrangements.

(2) Justification for Decision to use Consultancy:

- A. Skills currently unavailable within department
- B. Need for specialised or professional skills
- C. Need for independent research or assessment

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Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
Acil Tasman	Regulatory Impact Statement Production for ASTF Implementation	49,500.00	Direct Source	A
Acil Tasman	Regulatory Impact & Cost Benefit Analysis – Airside Inspections	49,596.00	Direct Source	B
Aon Risk Services Australia Ltd	Valuation of Assets on the Indian Ocean Territories	60,999.00	Select Tender	A
Apis Consulting Group Pty Ltd	SES duty officer training and handbook review	26,250.00	Direct Source	B
Australian Government Actuary	Actuarial Services – Employee Benefit Liabilities	11,300.00	Direct Source	B
Australian Mines and Metals Association	Department of Transport & Regional Services CA Professional Services provided by Andrew Cameron 1-31 December 2006	10,038.00	Panel	A
Ball Solutions Group	Tender Evaluation Process – Remote Air Services Subsidy Scheme	28,895.00	Direct Source	B
Booz Allen Hamilton (Australia) Ltd	Review of the F3 to M7 Corridor Selection	35,365.00	Panel	C
Booz Allen Hamilton (Australia) Ltd	Review of the F3 to M7 Corridor Selection	33,129.00	Panel	C
changedrivers Pty Ltd	Panel Transaction Fee	11,220.00	Open Tender	B
changedrivers Pty Ltd	Office of Transport Security Process Review	33,942.00	Open Tender	C
changedrivers Pty Ltd	Development of Implementation Plan for Checked Baggage Screening Project	61,474.00	Direct Source	C
changedrivers Pty Ltd	Aviation Security Project Design	49,781.00	Select Tender	A
Coffey International Development Pty Ltd	Aviation Security Project Design	49,781.00	Select Tender	A
Cogent Business Solutions Pty Ltd	Consultancy Service for Request for Tender for Training Facilities Venue/s	20,020.00	Select Tender	B
Colmar Brunton Social Research Pty Ltd	ATSB On-Line Market Research Survey to determine Reader Satisfaction of ATSB Reports*	33,718.00	Direct Source	C

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Colmar Brunton Social Research Pty Ltd	Market Research on Green Vehicle Guide*	54,882.00	Direct Source	B
Communication Research Institute Limited	Design of a Regional Partnerships Application Form	19,800.00	Direct Source	A
Connell Wagner Pty Ltd	Brisbane-Darwin Corridor Strategy document	16,500.00	Panel	A
Connell Wagner Pty Ltd	Air Monitoring	14,569.00	Direct Source	A
Corporate Diagnostics Pty Ltd	2006 Staff Survey services	24,771.00	Direct Source	B
Corporate Diagnostics Pty Ltd	2006 Staff Survey services	39,016.00	Direct Source	B
Corporate Diagnostics Pty Ltd	2006 Staff Survey services	57,800.00	Direct Source	B
Deakin University	Industry Impact Study Reference: X-ray Examination Trial	436,700.00	Direct Source	C
Di Marzio Research Pty Ltd	Liquids, Aerosols and Gels Communication Campaign Developmental Research*	55,000.00	Panel	B
Di Marzio Research Pty Ltd	Liquids, Aerosols and Gels Communication Campaign Developmental Research*	44,000.00	Panel	B
Dudley Cecil Creagh	Provision of Scientific Advice for the Air Cargo Security X-ray Trial Project by Professor D Creagh	110,979.00	Direct Source	B
Dudley Cecil Creagh	Provision of Scientific Advice for the Air Cargo Security X-ray Trial Project by Professor D Creagh	49,567.00	Select Tender	B
Dynamic Outcomes Pty Ltd	Joint Funding Project – Curriculum Development Services and associated materials for the Novice Driver Programme Trial (Commonwealth Contribution - \$140,645.00)	469,150.00	Open Tender	B
Earthtech Engineering Pty Ltd	Report on Climate Change Additional Scope Work	63,338.00	Open Tender	C
Eureka Strategic Research Pty Ltd	Exploratory Market Research into the Regular Air Cargo Shipper Community*	74,960.00	Select Tender	B
Evans & Peck Pty Ltd	Cost Estimation Review of Projects in Qld	171,263.00	Direct Source	A
GHD Pty Ltd	Review of CCTV and Provision of Report	57,726.00	Open Tender	C
Glen D'Este Consulting Group Pty Ltd	AusLink Corridor Strategy Consultancy – Strategic Advice and Mentoring	100,000.00	Panel	A
Grosvenor Management Consulting Pty Ltd	Evaluation of Tender Process for Travel Management Services	79,000.00	Select Tender	B

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Grosvenor Management Consulting Pty Ltd	Evaluation of Tender Process for Travel Management Services	11,000.00	Select Tender	A
Hydra Enterprises Pty Ltd	Consultancy to Develop a Discussion Paper on Surface Transport Security Training	65,567.00	Select Tender	B
Intelligent Outcomes Group Pty Ltd	Consultant to Review Hardened Cockpit Door Risk	31,680.00	Select Tender	C
Jardine Lloyd Thompson Pty Ltd	Provision of Advisory Services on Leased Federal Airport Annual Insurance Audits	150,150.00	Open Tender	B
John Bowdler & Associate Pty Ltd	Review – Australia Logistics Industry Strategy	49,500.00	Direct Source	B
JTA Australia Pty Ltd	Stakeholder Management for East Coast Corridors	100,000.00	Direct Source	A
KPMG	Comparative Benchmarking Study of Australian Regional Centres	306,900.00	Direct Source	C
KPMG	Development of a Procedures Manual	10,461.00	Panel	B
KPMG	Regional Partnerships-Bendigo Regional Office File Review	40,506.00	Panel	A
KPMG	Final Fee Cocos (Keeling) Islands Economic Development Association Grant Programme	10,450.00	Panel	A
Lambert Rehbein ACT Pty Ltd	Consultancy relating to a Major Development Plan (Sydney Airport) – Safety and Hazard Issues	69,211.00	Direct Source	B
Lambert Rehbein ACT Pty Ltd	Analysis of Long-Term Aviation Needs – Draft Major Development Plan (Sydney Airport)	62,392.00	Direct Source	B
L3 Communications Australia Pty Ltd	Supply and Installation of X-Ray and Explosive Trace Equipment	19,800.00	Direct Source	C
Maunsell Australia Pty Ltd	Consultancy Services Development of Chapter Three of the Tasmanian Corridor Strategy	115,032.00	Direct Source	A
Maunsell Australia Pty Ltd	Reports on Airports Environment Protection Regulations 1997	104,384.00	Open Tender	B
Maunsell Australia Pty Ltd	Advice on Impacts – Brickworks	23,100.00	Select Tender	B
Meyrick Consulting Group Pty Ltd	Services to the Bureau of Transport & Regional Economics to support its work on congestion management and the National Guidelines on Infrastructure Investment	79,500.00	Direct Source	A
Meyrick Consulting Group Pty Ltd	Services to the Bureau of Transport & Regional Economics to support its work on congestion management and the National Guidelines on Infrastructure Investment	35,750.00	Direct Source	A

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Meyrick Consulting Group Pty Ltd	Services to the Bureau of Transport & Regional Economics to support its work on congestion management and the National Guidelines on Infrastructure Investment	35,200.00	Direct Source	A
Meyrick Consulting Group Pty Ltd	Report conducted by Meyrick and Associates Air Cargo Industry	75,350.00	Select Tender	B
Our Community Pty Ltd	Provision of Advice on Collaborative Leadership	11,000.00	Direct Source	B
Ove Arup Pty Ltd	Christmas Island Port Asset Management Plan	69,065.00	Select Tender	C
People and Strategy Pty Ltd	Consulting Group	14,820.00	Direct Source	B
Porter Novelli Australia Pty Ltd	MSIC Communications – July 2006	39,675.00	Direct Source	C
Porter Novelli Australia Pty Ltd	Professional Fee for September 2006	40,215.00	Panel	B
Porter Novelli Australia Pty Ltd	Professional Fees for August 2006	44,736.00	Panel	B
Preston Rowe Paterson NSW Pty Ltd	Asset Valuation 2006 – 07	40,000.00	Select Tender	A
PSI Asia Pacific	Procurement Planning for Tender Process	13,130.00	Select Tender	B
PSI Asia Pacific	Provision of Contract Management Services	80,111.00	Open Tender	B
PSI Commercial Assessments Pty Ltd	Programme Management Training Developer & Expert Training	42,340.00	Open Tender	B
PSI Commercial Assessments Pty Ltd	Development & Training Stage 2 Regional Partnerships Training	66,220.00	Open Tender	B
PSI Commercial Assessments Pty Ltd	Facilitate Tender Evaluation	10,560.00	Panel	C
Records & Archives Services	Provision of funds to develop RDA for the former Australian National Plans	11,880.00	Direct Source	B
Reputation Pty Ltd	PR Services Supporting Introduction of Liquids, Aerosols and Gels*	31,817.00	Panel	C
Reputation Pty Ltd	PR Services for Liquids, Aerosols and Gels Implementation*	119,190.00	Panel	B
Reputation Pty Ltd	Provision of PR Services Re Liquids, Aerosols and Gels*	56,434.00	Panel	B
Sabine Muller-Glissman	Communications Framework Development	39,600.00	Select Tender	B

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Scimatrix Consulting Group Pty Ltd	NREF Statistical Analysis Consultancy	54,983.00	Direct Source	B
Sinclair Knight Merz Pty Ltd	Consultancy Services Perth Urban and Perth-Bunbury Corridors demands to 2030	187,955.00	Panel	A
Sinclair Knight Merz Pty Ltd	Consultancy Service	350,000.00	Panel	B
Sinclair Knight Merz Pty Ltd	Consultancy Services Sydney-Dubbo Corridor Study	99,380.00	Panel	A
Sinclair Knight Merz Pty Ltd	Analysis of ground transport impacts draft Major Development Plan (Sydney Airport)	58,556.00	Direct Source	B
Strategic Design & Development Pty Ltd	Consultancy Services Melbourne-Mildura Corridor Study	91,839.00	Panel	A
Strategic Design & Development Pty Ltd	Consultancy Services to Undertake Interregional Freight Demand Study for Melbourne to Sale Corridor	116,510.00	Panel	A
Strategic Design & Development Pty Ltd	Consultancy Services Sydney-Adelaide Corridor Study	89,705.00	Panel	A
The Allen Consulting Group Pty Ltd	Provision of Consultancy Services to Review the Disability Standards	488,100.00	Open Tender	C
The Research Forum	Aviation Security Needs Analysis	96,879.00	Direct Source	B
The Research Forum	Aviation Security Needs Analysis	74,879.00	Direct Source	C
The Research Forum	Exploratory Research into the Land Transport Sector of the Air Cargo Supply Chain*	88,000.00	Panel	C
Transport & Distribution Training	Services to design Quality Assurance Standards for the Regulated Air Cargo Agent Security Training Framework	75,980.00	Direct Source	C
Transport & Logistics Industry Skill Council Ltd	Provision of Regulated Air Cargo Agent Competencies and Advice	48,312.00	Direct Source	A
Urbis JHD Pty Ltd	Indian Ocean Territories Economic Development Consultancy	26,824.00	Select Tender	A
Walter Turnbull Pty Ltd	Audit of Councils on the Roads to Recovery Funding Program	213,340.00	Direct Source	C
Wilde & Woollard Consultants Pty Ltd	Application Assessment	19,591.00	Select Tender	C
Wilde & Woollard Consultants Pty Ltd	Application Assessment	17,820.00	Direct Source	A
Workplace Research Associates Pty Ltd	Review of Systems Procedures	22,000.00	Direct Source	A

* These consultancies were let for advertising and market research and are also reported in Table C.2 on page 278 of the DOTARS 2006-07 Annual Report. Note that Table C.2 reports GST exclusive payments in 2006-07 rather than total estimated contract value over the life of the contract.