

**From:** Undara Experience Sales [mailto:info@undara.com.au]  
**Sent:** Wednesday, 25 February 2009 11:00 AM  
**To:** Aviation Statement

**Subject:** Aviation Green Paper Response



25<sup>th</sup> February 2009

Dear Minister,

I write in response to the National Aviation Policy Green Paper, published in December 2008.

The Green Paper avoids addressing a failed policy as it affects Australia's regional airports. There are three primary options available to create further incentives for airlines to operate international routes out of regional airports:

- Offering beyond rights' capacity to international airlines on flights operated out of airports other than the Big Four - Sydney, Melbourne, Brisbane and Perth.
- Triangulation rights with major airports could also increase the number of services in regional airports.
- Australian carriers holding an Australian Air Operators Certificate - irrespective of 'principal place of business' or ownership - should be permitted to operate international air services to and from regional airports.

We believe that, rather than close the door on all of the initiatives put forward by TTNQ and Cairns Airport, the government should examine air access initiatives on a "case by case" scenario, with the outcome based on the "greatest good" for Australia as a whole.

Thanking you in advance for your consideration with our request to support the development and growth of regional airports and cities.

Yours Sincerely,

**Bram Collins**  
Managing Director  
Undara Experience